

## Question list

- advance information about the business -

### I. ADVANCE INFORMATION ABOUT THE BUSINESS

- subject of the export contract;
- full amount, currency of project/contract;
- planned date of the signing of the export contract
- introducing the customer/buyer;
- introducing the main contractor/sub-contractor;
- technical description, with budget;
- components of the export content (Hungarian – Foreign – Local) according to product, amount, value, quantity and possible suppliers, min. 50% Hungarian content is required;
- local cost;
- phase of preparation of the business;
- period, timing of delivery/ implementation;
- assurance of fulfilment.

### II. INTRODUCING THE CLAIM OF FINANCING

- type of required financing (buyer's credit/ supplier's credit);
- amount, currency of financing (percent of the export contract);
- amount of own resources;
- borrower (customer, customer's bank or other);
- collateral
- repayment period;
- repayment frequency (monthly, quarterly, semi annually);